What is the BCI Pipeline Report?
A quarterly companion to the BCI Forecaster report tracking new construction projects at the early stages (from competition to documentation). This leads to a report that gives a comprehensive overview of upcoming projects per category and region.

The data in the report is based on projects reported on a daily basis in BCI Asia’s real-time project lead database. For the previous 2 years, all projects at ‘competition’, ‘concept’, ‘design’, or ‘documentation’ stage are extracted from the database, quarter by quarter, by publishing date. Only ‘new’ projects (projects reported for the first time) are included.

The data is analysed and presented by construction category (as in the Forecaster Report) and, where appropriate, by region.

We also report on the key economic indicators and their relation to the construction industry.

USE THE BCI PIPELINE REPORT TO

- **Identify areas of growth** potential to plan or monitor your sales strategy
- **Get involved** in the early stages of projects to do your marketing
- **Watch** for underlying market trends

To subscribe to the BCI Pipeline Report, please complete and return the attached order form.

www.bciasia.com
The BCI Pipeline is a leading quarterly indicator of the value of new construction projects at the early stages (from competition to documentation). It is an essential source of construction information for any organisation or individual connected or concerned with the future of the construction industry in Vietnam.

The findings in the BCI Pipeline are presented from a general view of the construction market to the specific aspects in terms of region and category for building and civil construction.

Please confirm your selections by checking the appropriate boxes below and confirm fee payable.

<table>
<thead>
<tr>
<th>Annual Subscription (4 reports)</th>
<th>Current Quarterly Edition (one-off)</th>
</tr>
</thead>
<tbody>
<tr>
<td>BCI Member</td>
<td>Non-Member</td>
</tr>
<tr>
<td>Vietnam</td>
<td>2,400,000</td>
</tr>
<tr>
<td>Malaysia</td>
<td>2,400,000</td>
</tr>
<tr>
<td>Philippines</td>
<td>2,400,000</td>
</tr>
<tr>
<td>Hong Kong</td>
<td>2,400,000</td>
</tr>
<tr>
<td>Indonesia</td>
<td>2,400,000</td>
</tr>
<tr>
<td>Singapore</td>
<td>2,400,000</td>
</tr>
<tr>
<td>4 countries</td>
<td>8,640,000</td>
</tr>
<tr>
<td>5 countries</td>
<td>10,800,000</td>
</tr>
<tr>
<td>6 countries</td>
<td>12,960,000</td>
</tr>
</tbody>
</table>

*Prices in VND and do not include VAT

Please complete your order and email to hcmc@bciasia.com or fax to (+84) 8 3997 4150 today!

Payment Details

- I am paying by telegraphic transfer to:
  Bank: Asia Commercial Joint-Stock Bank, 442 Nguyen Thi Minh Khai Street, District 3, Ho Chi Minh City, Vietnam
  Account number: 15135029 (VND) or 15135049 (USD)
  Account name: BCI Asia Vietnam Co Ltd

- Please charge my credit card:
  Please circle: VISA MASTERCARD
  Name on Credit Card: ________________________
  Card Number: _________________
  Expiry Date: _________________
  Security Code: _________________
  Signature: _________________________

BCI Asia Vietnam Co Ltd 5th Floor, Tuoi Tre Tower, 60A Hoang Van Thu Street, Ward 9, Phu Nhuan District, Ho Chi Minh City, Vietnam
T: (+84) 8 3997 4220  F: (+84) 8 3997 4150  E: hcmc@bciasia.com

Terms and Conditions: BCI subscribers agree to be bound by the Terms and Conditions of their current subscription agreement with BCI Asia. Refunds in the event of cancellation are not available to non-subscribers. Note: Information contained in each report is current as at the first day of the specified reporting period and has been prepared without taking your specific needs or objectives into account. Because of this you should consider its appropriateness for you before acting on this information. Although reports are prepared with utmost care and confidence, BCI Asia does not warrant the accuracy or completeness of the information contained herein, and accepts no, and disclaims all, liability for any loss or damage whether occasioned by reliance on such information or otherwise. The information is subject to change without notice and BCI Asia is under no obligation to update the information or correct any inaccuracy which may become apparent at a later date.